

# Best Chiropractic Billing Training Ideas to Increase Revenue

*Looking for increased revenue in your chiropractic practice? Here are billing training resources and ideas to get you on your way.*

Keeping track of billing requirements coding changes is one of the most tedious and frustrating elements of chiropractic billing. It also has a tremendous impact on your bottom line.

That's why billing training is so important for successful and efficient chiropractic businesses. Continuous training leads to increased revenue. In other words, the more your billing staff knows and understands current trends, processes and requirements, the more money you'll see at the end of each month.

Our team of U.S.-based chiropractic insurance billing experts monitor payer habits, rules and trends across the nation and ensure immediate client billing. They know how to help chiropractors increase revenue. We asked them to put together recommendations for chiropractic billing training, and here is what's at the top of their list.

## Invest in Billing Training Courses

Quite simply, there is no way your chiropractic billing personnel can be efficient and effective without staying on top of billing processes, changes and requirements. That means you need to participate in educational opportunities on a regular basis. Training courses are vital for a thriving chiropractic business.

We maintain a [list of training opportunities](#) on our website that you can count on as a resource for you and your staff. Here are some of the training events currently available:

### [Online Course by the American Medical Billing Association](#)

This is a good, basic grounding in billing, and even better, no books or documentation is required. Order online for \$99.

### [Medicare Billing, Coding and Documentation for Chiropractic Services](#)

A comprehensive view of chiropractic billing and collections presented by Dr. Marty Kotlar. The 90-minute recorded webinar includes a workbook. Fee is \$149.

### [Medical Coder, Medical Biller and Practice Manager Webinar](#)

You can access this free Q&A webinar on YouTube. It is available for viewing live, one Thursday each month, and covers a wide array of medical coding topics.

## Take a Billing Quiz

When it comes to chiropractic billing, there is always room for improvement. That's why we developed this [ACOM Health Billing Quiz](#) - to help you evaluate your current knowledge base and identify areas of improvement. It's a great tool for creating your billing training strategy.

## Know the Best Resources

Sometimes the challenge of elevating your billing know-how is all about knowing who to ask or where to get help. Here are some of our favorite resources.

### [A Comprehensive Billing Guide](#)

This is an comprehensive billing and coding resource that includes an extensive educational directory of billing service terminology and coding information for chiropractic offices.

### [ChiroCode Insurance Reimbursement Solutions](#)

You'll find plenty of reading material and tools for chiropractic billing and coding at ChiroCode, including an array of webinars. It's products and services focus on four key areas: documentation; coding; reimbursement; and compliance.

### [The Best Chiropractic ICD-10 & CPT Codes to Improve Reimbursement](#)

This guidebook is jam packed full of billing and coding information, covering multiple topics including:

- Long-term treatment codes to optimize reimbursement
- How to link, match & pair CPT codes & ICD-10 codes
- Customize your own cheat sheets
- Dramatically reduce denials

## Consider Your Alternatives

Top-notch billing competence is a must for a financially successful chiropractic office. Your staff must work diligently and methodically to review suspended claims and analyze where holes or gaps exist with things like compliance, errors and timeliness.

If you find that you and your staff are unable to keep up with the ever-changing rules and regulations of chiropractic billing, or the level of frustration is no longer worth the effort, consider utilizing [medical software and outsourced billing services](#).

## Are outsourced billing solutions right for your practice?

Have you considered the financial and bandwidth [benefits of outsourcing your billing services?](#) This solution can provide relief from all that stress commonly associated with in-house billing processes.

For example, ACOM Health billing services:

- are designed specifically for chiropractors
- will increase your monthly revenue
- streamline your financial process
- allow you to focus on what matters the most - helping your patients
- includes free EHR and Practice Management Software



## Increase Your Practice Revenue

If you're interested in finding out more about how outsourced billing services can help increase your practice revenue, contact [866-286-5315](tel:866-286-5315)